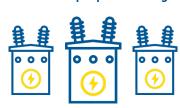


Supported 1,500+ members who have SOLAR PANELS

## REMOVED 27,000 hazard trees

CLEARED
1,500+ miles of
RIGHT-OF-WAY

2,750+ POLES,
2,450+ TRANSFORMERS
AND 128 MILES
of new line while
keeping SAFETY
the top priority



Supported

BROADBAND

EXPANSION

by entering into
partnerships in 15 counties

## BOARD APPROVED S10 MILLION

IN CAPITAL CREDITS RETURNED TO MEMBER-OWNERS





to support students' educational pursuits



\$11.4 MILLION in federal

Covid relief funds

to member-owners

Delivered

and nonprofits through employee and member contributions

Contributed \$350,000+
in donations and
sponsorships to
hundreds of
community groups

#### RANKED 6TH IN CUSTOMER CARE AND 16TH IN OVERALL SATISFACTION

out of 143 utilities nationwide in the J.D. Power Residential Survey

Boosted

CYBERSECURITY,
to protect REC's networks,

o protect REC's networks, the power grid and member's personal information We have established partnerships in 15 counties with fiber leasing agreements and pole attachments to help support communities in their pursuit of broadband. With our partners, we are working to bridge the rural digital divide.

In the wake of increasing threats, REC also **bolstered our cybersecurity efforts.** We are committed to protecting you and the networks that serve you.

As many of us worked to navigate hybrid work schedules, we were also reminded how critical our need is for reliable electricity. Our Vegetation Management team and their contractors removed 27,000 hazard trees in 2021 alone. They also cleared more than 1,500 miles of right-of-way. Along with our line crews who upgraded equipment and targeted outage hotspots, they were laser-focused on improving reliability for you.

In other corners of REC, employees worked to support you — in our lobbies as we reopened our offices, over the phone, through social media, email, live chat and other outlets. Whatever channel you prefer, we are dedicated to providing information, solutions and resources to power your life.

Each year, your Board of Directors and leadership team work to honor REC's commitment to you, our members-owners. In 2021, every decision we made was focused on members first. As a democratically operated cooperative, we answer only to you, our memberowners.

And together with you, #WeAreREC.



Christopher G. Shipe
Board Chairman



John D. Hewa President & CEO

#### 2021 FINANCIALS

Balance Sheets	(ir	2021 thousands)	<b>2020</b> (in thousands)	
Assets				
Total Utility Plant	\$	1,253,554	\$	1,197,969
Accumulated Provision for Depreciation		(495,178)		(467,962)
Net Utility Plant		758,376		730,007
Investments		155,159		148,412
Current Assets		120,278		126,425
Deferred Charges		9,346		19,255
Total Assets	\$	1,043,159	\$	1,024,099
Equity and Liabilities				
Total Equity	\$	436,853	\$	426,654
Long-Term Debt		518,221		510,962
Current Liabilities		68,088		72,806
Other Liabilities		19,997		13,677
<b>Total Equities and Liabilities</b>	\$	1,043,159	\$	1,024,099

#### Statement of Operations & Patronage Capital

	<b>2021</b> (in thousands)	<b>2020</b> (in thousands)	
	(iii tiiousaiius)	(III tilousalius)	
Operating Revenue	\$ 408,665	\$ 416,376	
Operating Expenses			
Cost of Power/Cost of Goods Sold	247,785	266,170	
Transmission	822	821	
Distribution – Operations	15,943	13,716	
Distribution – Maintenance	35,373	30,481	
Consumer Accounts	12,338	13,976	
Consumer Service	3,364	2,889	
Administrative and General	23,925	18,774	
Total Operating Expenses	339,550	346,827	
Other Expenses			
Depreciation	42,933	41,143	
Interest on Long-term Debt	17,373	17,818	
Other	976	1,083	
Total Other Expenses	61,282	60,044	
Total Expenses	400,832	406,871	
Operating Margins	7,833	9,505	
Non-operating Margins			
Patronage Capital Assigned	7,555	5,190	
Interest Income	461	1,193	
Other	1,626	1,893	
Total Non-Operating Margins	9,642	8,276	
Net Margins	\$ 17,475	\$ 17,781	
Times Interest Earned Ratio	2.0	2.0	
Debt Service Coverage Ratio	2.3	2.3	
Patronage Capital - Beginning of Year	\$ 427,172	\$ 420,097	
Net Margins	17,475	17,781	
Net Retired Patronage Capital	(6,243)	(10,706)	
Patronage Capital - End of Year	\$ 438,404	\$ 427,172	























#### **2021: Member-Focused First**

2021 was a transition year. You learned to navigate the second phase of a pandemic. You watched out for your friends and neighbors. And in many cases, you persevered to come back even stronger.

Here at Rappahannock Electric Cooperative (REC), we did the same.

As the cost for nearly everything rose, REC employees worked hard year-round to keep electric bills as low as possible. We remain focused on making key reliability investments in the grid, while also working to **keep** the cost of electricity affordable for all. At REC, we recognize that every dollar matters.

As a member-focused Co-op, we returned **more than \$10 million back to member-owners** in the form of Capital Credits. Your credit represents a portion of your ownership share in the Cooperative.

As hardships due to the health pandemic persisted, we worked with nearly 20,000 members to create **long-term payment plans**. When financial aid became available, our teams quickly notified eligible members.

REC employees also doubled down on looking out for you, our member-owners. We ranked sixth for customer care and 16th overall nationwide among 134 ranked utilities in the J.D. Power Residential Survey.

How did we do it? Each employee — in the field and in the office — asks the same simple question each morning: What can we do together to help our members? Last year, that help was delivered in many ways.

You asked for us to solve the issue around the lack of broadband internet access in our service area. Our team worked year-round to build new miles of our fiber backbone network, which helps us improve communication and boost reliability. This network will also be used by several internet service providers to expand their networks through broadband partnerships with REC.

# Vividly Brighter Charging

### Limited Time Offer! Special Charging Rate Offered for Electric Vehicles.

Rappahannock Electric Cooperative (REC) is now offering electric-vehicle owners the opportunity to charge their vehicles for less. This is a pilot program, and the offer is limited to the first 200 all-electric or plug-in hybrid drivers who sign up.

Learn more and sign up today! — myrec.coop/EVPilot

